



Beijing, February 7<sup>th</sup>, 2012

Dear Ms Trendafilova,

It was a pleasure to make your acquaintance the other day in Sofia.

I'd like to thank you and congratulate you for an excellent job done organising the seminar on "Doing Business in China". Despite a not very favourable weather, quite a few companies came, and it bears well for the development of exportations to China by Bulgarian SMEs.

I hope this event will mark the beginning a strong partnership between the Bulgarian Chamber of Commerce and Industry and the EU SME Centre.

As I said during my presentation, you can access all the information we produce free of charge through our website (after a quick registration): [www.eusmecentre.org.cn](http://www.eusmecentre.org.cn)

Should you need any additional information about doing business in China, please do not hesitate to contact me.

Kind regards,

David LAVOREL  
Director