## Food manufacturing:

- All fresh (and completely unprocessed) vegetarian produce won't need neither halal nor kosher
- Frozen vegetarian produce, should not be asked, but it is possible that this may happen, depending on the country of destination
- Although fresh fruits do not need a certification, canned fruits are asked for halal and kosher in many occasions.
- Fishes and sea food will not need halal, but they can be asked for kosher
- All processed food need both certifications, especially critical will it be for the ones that the
  end product differs a lot from the initial materials, regardless of whether they contain animal
  or ethanol ingredients or not.
- Bakery, confectionary and pastry are sectors where halal or kosher is needed to expand to those markets
- All meats and animal origin products, including dairy products milk may be an issue only in kosher for Israel, but cheese is critical (must be certified)
- In antipasti and ready meals it is a must to export to both markets

## **Beverages**

- Bottled water should not need, although I have one case whether the producer was asked to obtain kosher to export to Israel
- Juices, even when they are 100% from fruits, are asked to get a certificate as they are industrially processed
- Soda, Cola, refreshments etc need both
- Alcoholic beverages are banned from halal, but can get a certification for kosher

## **HORECA service**

- Halal restaurants and Kosher restaurants are a trend on the rise
- Halal caterings are also important, also for feeding the immigrants and refugees. The same goes for kosher caterings, mainly to host events with tourists or local Hebrew community
- Halal Hotels is a market growing in many countries

## Cosmetics and Pharmaceuticals (only for halal)

Are new markets, not many companies are certified, hence there is an opportunity

Some figures of Islamic economy that reached a total of 1890 BN USD in 2015 and is expected to reach 3000 BN in 2021 – see the below slide from my seminar:

M		_	_			\$7,049 Bn		
Halal Food	201 Spe	\$1,173 Bn \$1,914 Bn 2015 Muslim 8.5% CAGR Growth Spend on Food and Beverage (2015-21)		2015 Total Global Spend on Food				
X	\$151 Bn \$243 Bn							
alal Travel	2015 Muslim Spend on Outbound Travel	\$243 Bn 8.2% CAGR G (2015-21)	rowth			Spend on Outbound Travel		
	\$243 Bn \$368 Bn					\$2,213 Bn 2015 Total Global		
						Spend on Apparel		
lodest ashion	2015 Muslim Spend on Apparel and Footwear	7.2% CAGR G (2015-21)	rowth			and Footwear		
((a))					\$3,690 Bn			
A	\$189 Bn \$262 Bn					2015 Total Global		
Halal Media Recreation	2015 Muslim Spend on Recreation and Culture	5.6% CAGR G (2015-21)	rowth			Spend on Recreation and Culture		
						\$1,172 Bn		
-	\$78 Bn	\$132 Bn				2015 Total Global Spend on Pharmaceuticals		
Halal Pharma- ceuticals	2015 Muslim Spend on Pharmaceuticals products	9.3% CAGR G (2015-21)	rowth					
						\$750 Bn		
U	\$56 Bn \$81 Bn					2015 Total Global		
Halal	2015 Muslim	6.5% CAGR G	rowth			Spend on Cosmetics		
Cosmetics	Spend on Cosmetics Products	(2015-21)						