

BULGARIAN CHAMBER OF COMMERCE AND INDUSTRY www.bcci.bg

List of the Bulgarian business delegation accompanying H.E. Mr. Rosen Plevneliev, President of the Republic of Bulgaria on his official visit to the Federative Republic of Brazil and the Republic of Argentina

<u>30 January – 8 February 2016</u>

	ORGANIZATION/ ADDRESS	PARTICIPANT	COMPANY'S BUSINESS ACTIVITIES	SPECIFIC INTERESTS in Brazil and Argentina
1.	BULGARIAN CHAMBER OF COMMERCE AND INDUSTRY 1058 Sofia, 9 Iskar Str. Tel.: (+359 2) 811 74 00 Fax: (+359 2) 987 32 09 bcci@bcci.bg www.bcci.bg	TSVETAN SIMEONOV President	National Chamber of Commerce and Industry with more than 53 000 members – companies, associations, commercial representatives of foreign companies.	CNI, FIESP, Argentina Chamber of Commerce Business organizations
2.	BULGARIAN CHAMBER OF COMMERCE AND INDUSTRY 1058 Sofia, 9 Iskar Str. Tel.: (+359 2) 811 7 494 Fax: (+359 2) 987 32 09 m.markova@bcci.bg www.bcci.bg	MIROSLAVA MARKOVA Expert , Secretary of the delegation	National Chamber of Commerce and Industry with more than 53 000 members – companies, associations, commercial representatives of foreign companies.	CNI, FIESP, Argentina Chamber of Commerce Business organizations
3.	AGROMILL BULGARIA JSC 45, Krum Popov Str BULGARIA, Sofia 1421 Tel.: +359 2 8669138 Fax: +359 2 8650677 Vlahova@agromill.com www.agromill.com	SAVINA VLAHOVA Shareholder	Agromill Bulgaria AD is a long traditional Bulgarian company in processing of paddy rice. For nearly 80 years Agromill's activities have been focused on rice milling. The company has been established in 1928 and operated until 2004 as Bulgarian Rice Factory, when the name has been changed to Agromill Bulgaria in order to cover the extended range of activities, like wheat milling, grain storage and trade. Regardless several changes in the ownership of the company, including being state one for the period 1947-1997, the Bulgarian tradition has been kept. Nowadays Agromill is a private company, looking for modern	Rice and cereals trade Importers of rice and cereals Exporters of rice and cereals BROTTO – fruits and vegetables – figs; Address: Bela Vista Farm – Rod SP 73 - Campinas - São Paulo

			technologies and equipment, following a program for high quality, effective and competitive production.	
4.	BILBOARD JSC 1 "Bulgaria" Square, NDK, ent. AI4, 1463 Sofia, Bulgaria Tel:+ 359 2 9166500 Fax: +359 2 9630606 office@digitalprint.bg; kalin.genchev@digitalprint.bg www.digitalprint.bg	KALIN GENCHEV Marketing manager	Market leader for wide format digital print, offset print and branding of vehicles, outdoor advertisement, trade with equipment and materials for digital print. Trade, production, management, services, design, complex solutions for production of outdoor and indoor advertisement – from design to assembly of the produced materials. Billboard JSC is a representative of 3M for the products of division Commercial Graphics and is the only authorized 3M Scotchprint manufacturer	 SPECIFIC INTERESTS inBrazil: Meetings with Companiesmanufacturers of: Machines and equipment forpolygraphindustry; Complete lines for printing and packaging;. Equipment and machines for polygraphy and for digital and offset printing SPECIFI INTRESTS in Argentina: Companiesmanufacturers of machines and equipment for printing and packaging. Companies Importers of printed materials
5.	CNG Maritza Ltd Bulgaria, Sofia, 1303, Bulgarska Morava Str. 22, Tel: +359 2 470 20 56 Fax: +359 2 477 07 51 <u>cngmaritza@gmail.com</u> http:bulgasnet.com	PLAMEN PAVLOV Manager	Natural gas applied technology providing natural gas conversion, compression, adjustment and natural gas transport equipment.	SPECIFI INTRESTS in Argentina: Galileo Technologies
6.	CNG Module Systems Ltd Bulgaria, Sofia, 1303, Bulgarska Morava Str. 22 Tel: +359 2 470 20 56 Fax: +359 2 477 07 51 http:bulgasnet.com	MIHAIL MIHAYLOV Manager	Natural gas applied technology providing natural gas conversion, compression, adjustment and natural gas transport equipment.	SPECIFI INTRESTS in Argentina:Galileo Technologies
	ECOPHARM EOOD CREDOWEB LTD Cherni vrah blvd., bl. 3, parter 1421 Sofia, Bulgaria Tel: +359 2 963 15 96 Fax: +359 2 963 15 61 p.velev@ecopharm.bg ecopharm@ecopharm.bg	M.D. PETER VELEV Chief Executive Officer	healthcare sector and digitalize the communication between stakeholders. It is a business platform where experts promote healthcare products and services in a professional medium using Open Source Marketing.	ECOPHARM is interested in import/export of medicines CREDOWEB LTD Is interested in finding business partners to develop service - communication platform in the field of health
8.	GEOLINT LTD 1680 Sofia, 47-2 Pirinskiprohod, Bulgaria	KOLYO TONEV CEO & President	Oil and gas exploration, production and transportation, Ecological, Technical and Information activities	Oil and gas, ecological, information business

I				
	Tel.: 0888 420677			
	geolint.tonev@gmail.com			
9.	IMPERIA ONLINE LTD	MONI DOCHEV	Imperia Online Ltd. is a Bulgarian game	SPECIFIC INTERESTS inBrazil:
	Infinity Tower, 69 Bulgaria		production and publishing company	Imperia Online Ltd. and its products are
	Blvd., fl. 16 Sofia, 1404	CEO, co-founder	founded by Moni Dochev and	popular in more than 170 countries with best
	Bulgaria			performing market is Latin America. Brazil
	Tel: +359 [2] 42 33 2 44			accounts for about 15% of the company
	Fax:+359 [2] 9549128			revenue or 7 million leva in Total. Researches
	biz.dev@imperiaonline.org		games with main title - Imperia Online, but	
	http://www.imperiaonline.b			reach \$1.6 billion by 2017. Mobile games are
			well.	the largest digital games market in Brazil,
	g∠		wen.	
			As of 2016 the company has more than 15	totaling \$606 million in annual revenues. Imperia Online Ltd. can expand its presence
			games in its portfolio with several more in	not only on the web, but also on the mobile
			development Imperio Online I to new	not only on the web, but also on the mobile
			development. Imperia Online Ltd. now	games market.
			develops games for web browsers, iOS, Android, Windows Phone, and social	
			networks like Facebook, Odnoklassniki and	
			Vkontakte.	Argentina presents a promising market for
				games. This country represents 10% of the
				company revenue or 4.4 million leva in Total.
				Social and digital PC gaming are the fastest
				growing segments in the country. New
				distribution platforms and the high penetration
				of smartphones in Argentina has resulted in an
				increase in the availability of mobile games.
				Imperia Online Ltd. sees lots of opportunities
				on the mobile games market with its 10 iOS
				and Android titles.
				OEM manufacturers and mobile carriers:
				Positivo (a Brazilian mobile device
				manufacturer),
				Claro (part of AméricaMóvil, a
				Mexican telecom group serving clients
				in Argentina, Brazil and many more
				LatAm countries),
				• Verizon (a telecommunications
				company, operating in Brazil and
				Argentina),
				• SingTel (a telecommunications
				company, operating in Brazil and
				Argentina)
				Aigentina)

				 Others: (please specify): Game publishers, web portals, social platforms, payment providers: Big Hut Games (a Brazilian independent developer of free-to-play mobile titles), Taringa (an Argentinian internet company with over 10 years' experience and presence throughout all Spanish-speaking countries), PlayPhone (the premier mobile game platform for the world's largest and fastest growing markets, operating game stores throughout Latin America), Vostu (the largest social gaming company in Brazil), Sonico (the Latin American social network that helps people organize their lives online), Ebanx (the market leader in e-commerce payment solutions for International Merchants selling to Brazil).
10.	IMPERIA MOBILE LTD 69 Bulgaria blvd., Sofia 1404, Bulgaria Tel: +359 879 122 060 rado@imperiamobile.com www.imperiamobile.com	RADOSLAV GAYDARSKI Chief Executive Officer	Software development and outsourcing for mobile and web based applications, embedded software and the Internet of Things devices as well as cloud based solutions for the manufacturing, sales and exports sectors.	 SPECIFIC INTERESTS inBrazil: Brazil is the world's seventh biggest economy with a huge number of trading companies, banks and telecoms which are in the exact business focus of Imperia Mobile. On the other hand, with 284 200 000 mobile devices, being the ranked 4th worldwide in total number of such Brazil will soon be great one of biggest markets for the Mobile development industry. SPECIFI INTRESTS in Argentina: Argentina is interesting market for the software development companies in the past 5-10 years however after newly elected president lifted the export taxes and unfroze the peso Argentina is now a hotspot in software industry radar. With the highest penetration of mobile devices in Southern America (74% of the population) ~ 51 000 000 phones and tablets Argentina is huge market for software developing services.

11.	INTELPACK EOOD	BORIS CHERNEV	Industrial automation, systems for air	BRASIL: Brasil Telecom (telecom) Claro(telecom), Eletrobras (electric utilities company), Banco Bradesco (bank), Itautec (IT services), Bravox (electronics manufacturer); ARGENTINA: Telecom Argentina (telecom), NGD Studios (game producer), Hexacta (IT services), Banco Macro (bank), Banco de la Nacion Argentina (bank), La Martina (retailer), Chimango Games (game producer), SPECIFIC INTERESTS inBrazil: Air Traffic
	Sofia 1000 15a, Denkoglu Str. Tel: +359 882 745 412 Fax:+35929808191 <u>chernev@intelpack.net</u> http:www.intelpack.net	Manager	pollution control and water cycle control, military communications –air borne and ground ,flight control and simulation through a License for Foreign Trade activities with weapons, issued by the Council of Minister of Bulgaria valid through Y2020. Intelpack Co. Ltd. is official sales representative for Bulgaria of Rockwell Collins –USA and MOOG A/C Group- USA.	Control Authorities, Aircrafts Industry SPECIFI INTRESTS in Argentina: Industrial automation and control, water cycle control- quality and measurement of water. Air pollution control authorities-municipality or government. EMBRAER-civil and /or military aviation- e.g.KC390 A/C
	KALINOVI CONSULT LTD 3a Sredna Gora St, Haskovo Tel: +359 38664670 Fax: +359 38661970 ivank@escom.bg	ZLATKA KALINOVA Manager	 vegetables, mushrooms, and herbs Equipment and machines for essential oil extraction Heating, Ventilation and Air Conditioning - <u>HVAC:</u> Industrial ventilation and air conditioning systems and air purification systems 	Companies, interested in the machines and equipment produced by us. Machinery and equipment for cleaning, processing, sunflower and soy extraction, etc. Transport facilities - conveyors, elevators, grain conveyors; Complete lines for drying of fruit, vegetables, mushrooms, herbs; Equipment and machines for essential oil extraction; Industrial ventilation and air conditioning systems as well as air purification systems
13.	KAOLIN AD 8, Dabrava str., 7038 Senovo, District Ruse, Bulgaria	RADOMIR TCHOLAKOV Executive Director	mining and processing of industrial materials - kaolin, silica sand, dolomite, limestone etc.	Mining, Fodder Additives, Meeting with companies in mining and chemical technologies

	Representative Office: 5, Prof. AsenZlatarov str., 1504 Sofia.			
	Bulsaria			
	Tel: +359 2 4893 681			
	Fax: +359 29626881 E-mail: <u>office@kaolin.bg</u>			
	www.kaolin.bg			
14	LB BULGARICUM Plc. 9 Saborna, Sofia 1000, Bulgaria Tel: +359 882292556 nandreev@lbbulgaricum.bg	NIKOLAY ANDREEV Chef of Board of the Director	Dairy Industry,Production of traditional dairy products, Research and Development, Trading, Licensing	Meetings with major Brazilian and Argentinean dairy companies The company wants to sale know-how for the production of Bulgarian yoghurt, by signing of license agreements, sale of starter cultures for dairy /milk products and cheeses / and export
				of functional dairy foods.
15.	MARCHELA LTD Bulgaria, Shumen, Stefan Izvorski 14 Tel: +359887576709 Fax:+35954860183 boni-sh@ro-ni.net	SVILEN LAZAROV Owner/Manager	Wholesaler/retailer of food industry	Meetings with companies in food industry, suppliers/distributors of meat and diary products.
16.	MOTION ARTS Ltd	ZARINA VASILEVA GENCHEVA	Trade, production, management, services,	SPECIFIC INTERESTS inBrazil:
	V. Kaltchev St.bl. 58, entr. 5, ap. 4, Izgrev, 1172 Sofia, Bulgaria Tel: +359 2 9625071 Fax: +359 2 962 54 97 office@metroreklama.com www.metroreklama.com	Chief Executive Officer	design, advertisement, wide range of consumer goods in the advertising industry – indoor and outdoor, in packaging industry and heavy machinery industry, in polygraphic industry, digital and offset printing and software for the managing	 Companiesmanufacturers of: Machines and equipment for polygraphindustry; Complete lines for printing and packaging;. Equipment and machines for polygraphy and for digital and offset printing Export of printed materials
				SPECIFI INTRESTS in Argentina: Companiesmanufacturers of machines and equipment for printing and packaging. Companies Importers of printed materials
				Importers of printed materials Suppliers in polygraphy and packaging industry, advertisement industry and market Manufacturers in polygraphy and packaging industry
17.	MV Yantra AD	TEODORA PETROVA	Producing of wire rope hoists, crane kits,	SPECIFIC INTERESTSinBrazil: We are
	Bulgaria, Gabrovo 5300,	Sales expert	crane components (end carriages), cranes	interested in to meet companies which are

NeophitRilski 10 str	and hydraulic hand pallet trucks	cranes or hoists producers also distributors,
Tel: +359 88 775 4702		importers or suppliers of such type of lifting
Fax: +35966801306		devices.
teodora.petrova@nbi.bg		
http://yantra.bg/en/		SPECIFI INTRESTS in Argentina: We are
http://juniturog/on/		interested in to meet companies which are
		cranes or hoists producers also distributors,
		importers or suppliers of such type of lifting
		devices.
		devices.
		Brazil:1.Maxxi Corporation
		http://www.maxxico.com.br/index.php,
		a. Locferhttp://www.locfer.com.br/equipamento
		<u>s_elevacao.html</u>
		Argentina: 1.
		TROHhttp://www.trhon.com/?gclid=Cj0KEQi
		A5dK0BRCr49qDzILe74UBEiQA_6gA-
		t3Xux1DRaR_YsuX2aB-
		TqQKAgpCXsZ0LJ QBaNNqTcaAoLw8P8H
		AQ,
		2. JEV <u>http://www.jev-ar.com/Empresa-</u>
		Visitanos_1.html, 3. UNIRROL
		http://www.unirrol.com.ar/
		Brazil:1. Climber
		EquipamentosIndustiaishttp://www.climber.co
		m.br/produtos ,Industrial
		Brazilhttp://industrialbrasil.com.br/empresa.ph
		p, 2. A
		S.G.O.EquipamentosIndustriais <u>http://sgoequip</u>
		amentos.com/produtos/, 3. SAMM -
		SISTEMAS DE ARMAZENAGEM E
		MOVIMENTAÇÃO MODERNA LTDA.
		http://www.sammtalhas.com.br/talha-
		eletrica/talha-eletrica-de-cabo-de-aco.php.
		4. VASTEC
		http://vastec.com.br/v2/pt/produtos-2/,
		5. CSM
		http://www.csm.ind.br/movimentacao/Produtos
		/Talhas-eletricas%7C10,
		6. DUREN
		http://www.duren.com.br/talha.html
		Argentina: 1.

				IndustriasGruasa <u>http://www.gruasa.com/puent</u> es.php , 2. Forvis <u>http://www.forvis.com.ar/index.php</u> , 3. TEGA http://www.tega.com.ar/tega_productos_ultrali ft.html , 4. MDS http://www.mds.com.ar/?gclid=Cj0KEQiA5dK 0BRCr49qDzILe74UBEiQA_6gA- rfBZVFVKgVTdYGddteihn1HRYSg_XFEdL 6By-f43mAaAjFQ8P8HAQ , 5. Amenabarhttp://www.tega.com.ar/ , 6. Maroni y Cia S.A. http://www.maroni.com.ar/index.htm , 7. TGM Gan-Mar http://www.ganmar.com.ar/castellano/historia. html , 8. Produservicehttp://www.produservice.com.ar /index.php Brazil E-shops: 1. Nowak - http://www.nowak.com.br/talhas-e- trolleys/talha-eletrica-de-corrente 2. UNIMAQ - http://www.unimaq.com.br/cargas/Talhas- <u>Eletricas-de-Cabo-de-Aco</u>
18.	NATIONAL COMPANY INDUSTRIAL ZONES PLC 1, Angel Kanchev Str., 1000 Sofia Tel: +359 2 8 902 902 Fax: +359 2 987 16 84 office@nciz.bg http:www.nciz.bg	STEFAN STAYKOV Chief Executive Officer	PLC is 100% state-owned company specialized in industrial park development, management of industrial zones and innovation centers, provision of additional services to investors. Currently NCIZ	SPECIFIC INTERESTS in Argentina: Presentation of the investment opportunities
19.	PLANECON S&P Mladost IV, Business Park, bl. 457,Sofia 1715, Bulgaria Tel: +359 889 358 139 Fax: +359 868 01 75 planecon.sp@gmail.com http:www.planecon.eu	GUEORGUI STOEV Managing Director at Planecon S&P	Consultancy services on agricultural	Wine industry and production, food processing industry, innovative and efficient technology
20.	TASSY LTD 5870, DolniDabnik, 39 StoianZaimov str. Bulgaria	ANKA PETKOVA Manager	Oil and gas exploration, production and transportation, Ecological, Technical and Information activities	Pipeline producers, seismic and drilling equipment producers; Ecological and geo-information companies

	Tel: +359 898634684 E-mail: a.petkova@tassy.bg			Gas pipeline and gas compression companies
21.	TOMBOU BULGARIA LTD 11 Dondukov boul., 1000 Sofia, Bulgaria Tel: +359888502034 <u>mkurdalanov@tombou.bg</u> http:www.tombou.bg	MANOL KOURDALANOV CEO	Agent of food vouchers	Printing house, printing machines, inks