



**Exportquilsa & Productores Asociados S.A.**

**2025**



# OUR HISTORY





**Exportquilsa & Productores Asociados S.A.** is an Ecuadorian exporting company that began its operations at the end of 2018, exporting shrimp to different international markets, such as the United States, Asia, Europe, and other markets

In the short term, we have built an excellent brand reputation among clients and consumers. In 2024 we are in the top 10 packers in Ecuador (Position 7)

## **MISSION**

Our purpose is to position ourselves in the world market, guaranteeing products with the best quality and that meet customer expectations, thus allowing sustainable business success based on bringing fresh products and healthy at all tables.



## **VISION**

To lead the export of shrimp in the Ecuadorian market, guaranteeing the freshness and quality of our products at a worldwide level. Based on our pillars that are social responsibility, trust, experience and quality.



Exportquilsa trabaja bajo los siguiente pilares;



**Experience**



**Quality**



**Reliable**



**Sustainability**



**Social Responsibility**





# OUR SHRIMP FARMS

We have more than 3,000 hectares located in areas such as Balao and Tengel in the province of Guayas, Barbones and Puerto Grande in the province of Machala, sectors that are known for their high yields and excellent flavor.

Our pillars in our shrimp farms are:

- Stable pH and salinity
- No antibiotics
- Environmental care

## Production Capacity

1,818 tns per month represent 33% of the total production capacity







# OUR FACILITIES

Our packing plant works under good manufacturing practices that ensures that our products are produced under rigorous quality standards. We have a highly trained personnel whose purpose guarantee the best quality and sending fresh products to the world.

## Production Capacity

## HOSO FACILITIES

5,454 tons per month

- 2 Brine Palinox
- 4 Shrimp Graders
- 3 Tunnel Freezers





# OUR CERTIFICATIONS





# OUR PRODUCTS





## OUR PRODUCTS

**HEAD ON SHELL ON (HOSO)**



**HEAD LESS SHELL ON (HLSO)**



# OUR PRODUCTS

**P&D T-OFF**

**Peeled & deveined, tail off**



**P&D T-ON**

**Peeled & deveined, tail on**



**PPV T-OFF**

**Peeled pulled vein, tail off**



**PPV T-ON**

**Peeled & deveined, tail on**



**EZPEEL**

**Easy peeled**



**PUD T-ON**

**Peeled undeveined, tail on**



**BTTY T-OFF**

**Butterfly, tail off**





# OUR BRANDS



# PACKAGING IQF PRODUCTS





## OUR BRANDS

### BRINE IQF 12KG BULK



## TYPE OF FREEZING



**Block**



**IQF**  
**(Individually Quick Frozen)**



**Brine IQF**



# NUESTROS MERCADOS





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Quilsa®  
& PRODUCTORES ASOCIADOS S.A.

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