Schreiber

SCHREIBER FOODS OVERVIEW

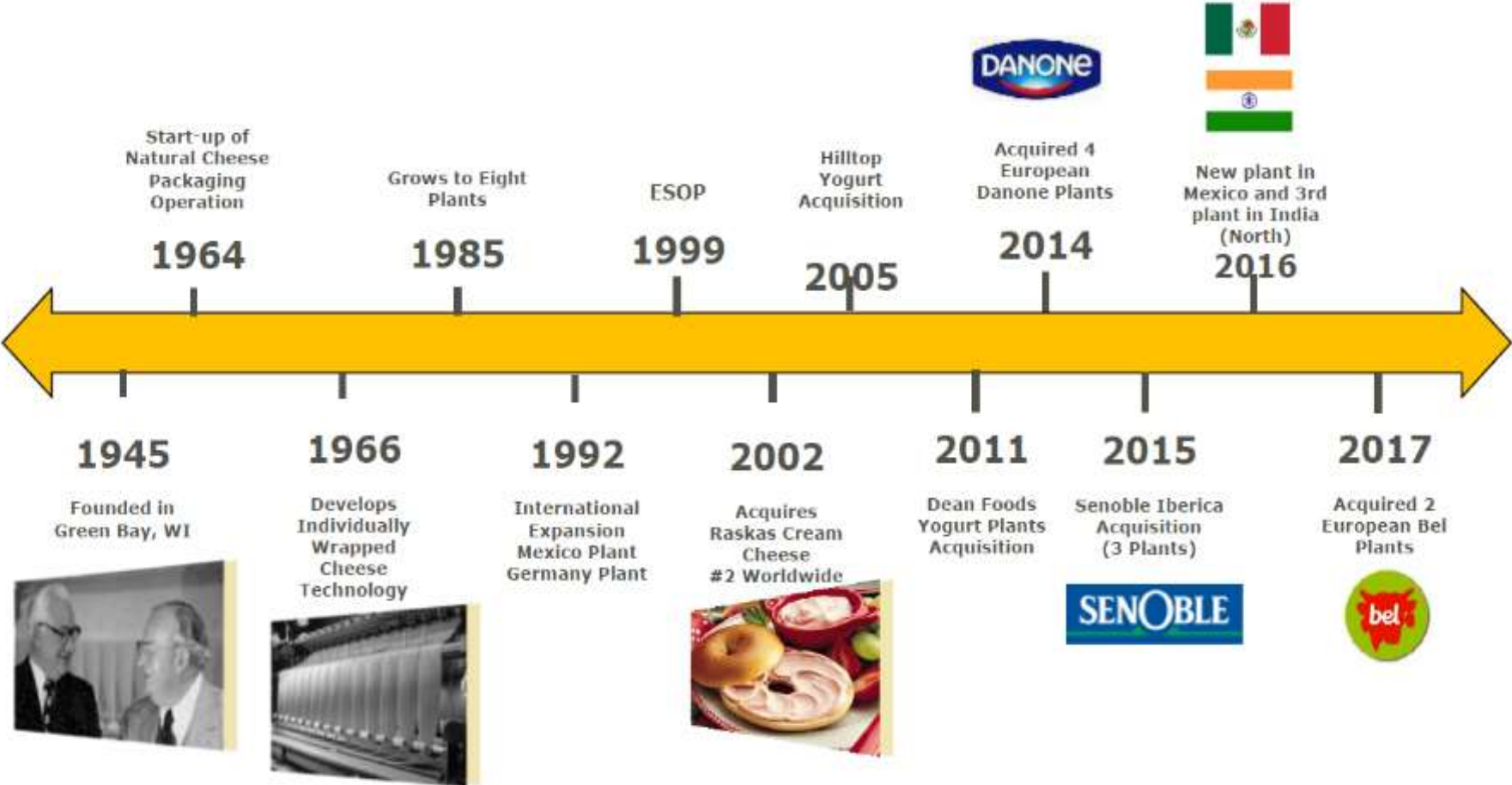# WHO IS SCHREIBER?

8000 EMPLOYEES around the world

40+ LOCATIONS WORLD WIDE

98+ THE NUMBER OF COUNTRIES SCHREIBER EXPORTS TO AROUND THE WORLD.

Schreiber History

Schreiber

1964 — Start-up of Natural Cheese Packaging Operation

1985 — Grows to Eight Plants

1999 — ESOP

2005 — Hilltop Yogurt Acquisition

2014 — Acquired 4 European Danone Plants

2016 — New plant in Mexico and 3rd plant in India (North)

1945 — Founded in Green Bay, WI

1966 — Develops Individually Wrapped Cheese Technology

1992 — International Expansion Mexico Plant Germany Plant

2002 — Acquires Raskas Cream Cheese #2 Worldwide

2011 — Dean Foods Yogurt Plants Acquisition

2015 — Senoble Iberica Acquisition (3 Plants)

2017 — Acquired 2 European Bel Plants

More Than Great Cheese. Much More. 3

Schreiber Foods

In business for almost 70 years with ability and desire to grow

Created in 1945 with Head office in Green Bay, Wisconsin

One of the largest worldwide milk producer

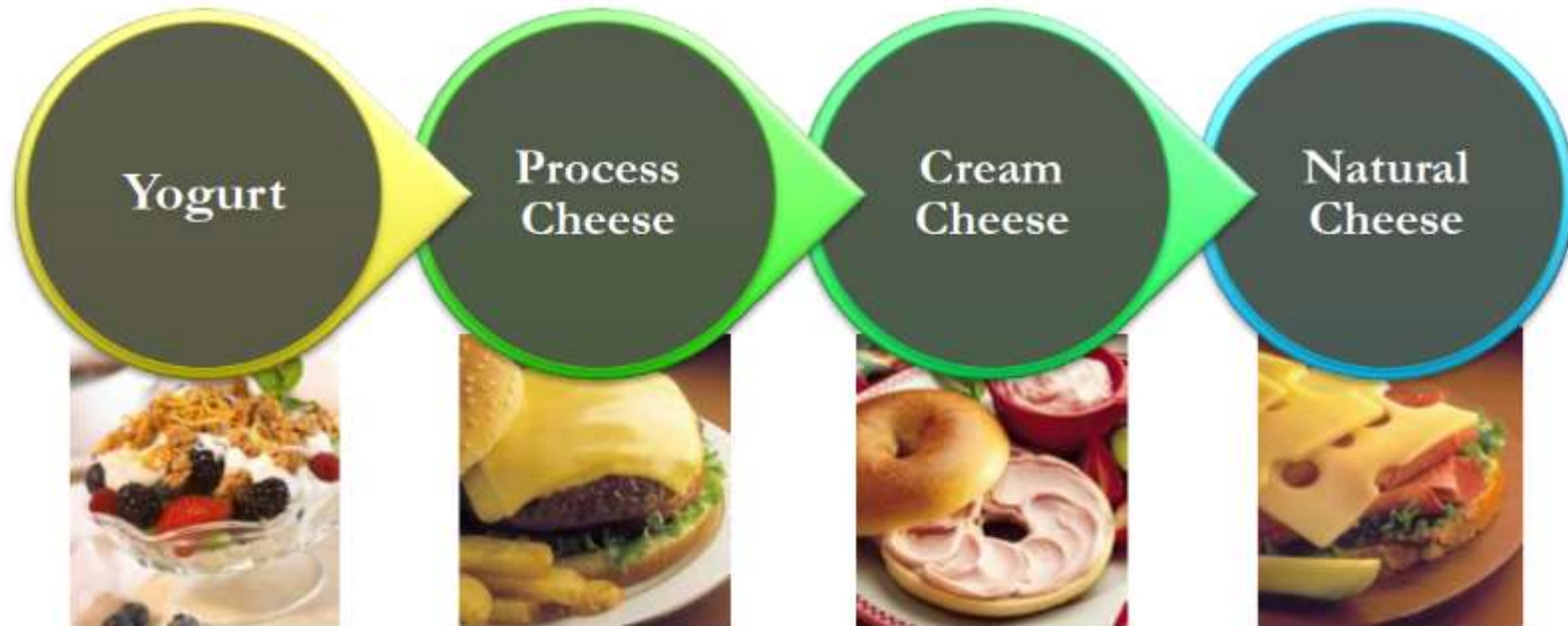Schreiber's Home Office in Green Bay, Wisconsin

- **Plants in 2017:**
  - ✓ 15 U.S. plants and 10 distribution centers (Wisconsin, Missouri, Pennsylvania, Georgia, Texas, Arizona, California)
  - ✓ 15 International plants (India (3), Germany, France (2), Belgium, Mexico, Brazil, Bulgaria, Czech Republic, Portugal, Spain (2) , Tenerife;
  - ✓ Over 8,000 partners worldwide

More Than Great Cheese. Much More.

Our Products

Yogurt → Process Cheese → Cream Cheese → Natural Cheese

- ▶ Total of 3.7 Billion pounds produced per year
- ▶ Yogurt is the biggest category (33% of total volume)

Our Customers

Co-Manufacturing

DANONE · Yoplait · Coca-Cola · pepsi · THE GREEK GODS EXPERIENCE THE MYTH

Retail

MERCADONA SUPERMERCADOS DE CONFIANZA · Walmart · CONTINENTE · LIDL · Kaufland · TESCO

Foodservice

McDonald's i'm lovin' it · BURGER KING · Domino's Pizza · SUBWAY

More Than Great
Cheese. Much More.

Schreiber Foods Bulgaria

More Than Great Cheese. Much More.

Schreiber Foods Bulgaria
Information

History:

- The Plant is built 1964 & located in Sofia, close to the city center, in an industrial zone .
- On 30.01.2014 Schreiber Foods bought the Plant;

Land: 31 105m²;

Capacity: current Plant capacity of 55 kt/ y; end game – 72kt/y

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Schreiber Foods Bulgaria
Products:

5 different <u>Yoghurt</u> technologies capable in our plant: currently, production of 32 white masses and 100 SKU's :

- ✓ **Set yoghurt according to BDS (Bulgarian Government Standard)**
- ✓ **Set yoghurt**
- ✓ **Stirred yoghurt – plain, with fruits and with flavors**
- ✓ **Drinkable yoghurt**
- ✓ **Milk with Extended shelf life (sterile process) – plain & choco milk**

1 Non Dairy aseptic technologies capable in our plant: currently, production of 5 white masses and 5 SKU's :

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Schreiber Foods Bulgaria
Customers

> **Co- Manufacturing**

DANONE   Боженци   OMK ОТ 1959 ОБЕДИНЕНА МЛЕЧНА КОМПАНИЯ

> **Retail**

BILLA   PENNY MARKT   LIDL   MERCADONA   CONTINENTE   Kaufland   ФАНТАСТИКО

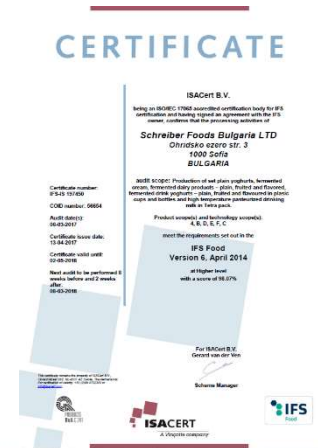**More Than Great Cheese. Much More.**

Schreiber Foods Bulgaria
Environmental & Quality & Safety recognitions

Renewed Certificates:

- ✓ **ISO 14001;**
- ✓ **ISO 22000;**
- ✓ **FSSC 22000;**
- ✓ **FSI 953 points;**
- ✓ **PRP Standard Satisfactory Score;**
- ✓ **IFS: (Mar 2018);**

**More Than Great
Cheese. Much More.**